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# BLACKWOODS WHO WE ARE

Since our beginning in 1878, Blackwoods has been dedicated to serving the marine industry with exceptional expertise. Today, as an Australian-owned company, we take immense pride in the mutual respect we share with both our suppliers and customers.

We have diversified and grown over the years, to become a market-leader in providing end-to-end Maintenance Repair Operations (MRO) and Industrial Safety solutions, for small to large businesses across Australia and New Zealand. Our success is built on understanding our customers and meeting their needs at every stage of service, from product supply to product support, to industry sector expertise.







Scan the QR code to find your local branch.

# UNBEATABLE RANGE & VALUE

Blackwoods provides services and solutions that are accessible, continuous, and effective. We have more than 200,000 customers spanning 77,000 sites across Australia and New Zealand. Over 5,000 suppliers provide us with more than 300,000 products via our national network. We leverage global sourcing capabilities and strategic partnerships with world-class brands and suppliers to source the best products at the most competitive prices.

Blackwoods gives you the ability to order everything from a single supplier. We'll work with you to reduce total cost of ownership by rationalising your product range, consolidating vendors, aggregating spend, improving inventory control and leveraging a national and global footprint to provide reliable delivery.







# DIGITAL CAPABILITES

Our B2B digital platform is world-class and reflects our continued investment in data and digital capabilities. Our system offers a wide range of control measures, including workflow approval processes, cost centre allocation, and custom baskets by user profile. These measures are designed to improve operational efficiencies and cost savings. Additionally, we can customise your online features and functionality to suit different employee ordering and serviceability requirements.

### OUR DIGITAL CAPABILITY & CHANNELS

Placing orders on the Blackwoods website is a non-integrated order channel where internet is the only requirement for all customers.

- Works on any mobile device
- Quick and easy to search for products
- Ability to govern users and spend
- Order and invoice summary at your fingertips

### EDI INTEGRATION WITH BLACKWOODS

Blackwoods offers EDI Integration to enable a complete Procure to Pay functionality.

- Multiple VAN Options, such as B2Be, ARIBA
- Secure Network Transactions and Automated Purchasing Process
- Streamlined Procure to Pay Process
- Foundation to Develop SLA and KPIs

#### PUNCH-OUT WITH BLACKWOODS

Blackwoods offers an e-Procurement solution enabling users to access Blackwoods website through their ERP application.

- Online e-Catalogue
- Seamless Data Capture
- Real Time Pricing
- Order Accuracy



### MAIN INDUSTRIES OF

### **ELECTRICAL & AUTOMOTIVE**



**MINING** 



MANUFACTURING



**DEFENCE** 



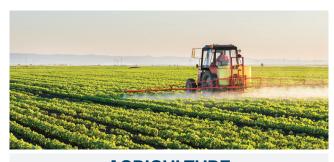
**GOVERNMENT** 



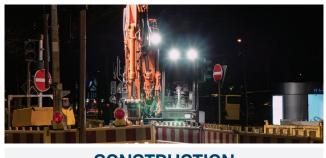
**TRANSPORT** 



**WAREHOUSING** 



**AGRICULTURE** 



**CONSTRUCTION** 

# ELECTRICAL END TO END CAPABILITY SOLUTIONS

Blackwoods has a national footprint that covers 6 distribution centres with national branches, making it easy for customers to access over 100,000 electrical products to meet their needs.

From industrial lighting to electrical cables and circuit protection, radio communication and telecom equipment, to head lamps, lugs and connectors, industrial switches and air conditioners, Blackwoods carries an extensive range of products to suit diverse customer requirements. If a specific product is not available, we can leverage our extensive network of suppliers to find a solution for you.

With more than 100,000 electrical products available, Blackwoods is a one-stop-shop for all electrical needs.

#### **Specialist Support**

We have a dedicated Customer Care team that provides a smooth process for all transactions and deliveries. Our Electrical Specialists are available to provide ongoing product advice and solutions to meet customers' needs.

#### **Onsite Services**

We provide onsite services and facilities, including warehousing and vending, enabling products to be stored at customers' sites, which is often critical for businesses working in remote locations.

#### **Expertise**

Alongside category-leading suppliers, we have a team of highly skilled Electrical engineers with industry-specific knowledge and experience that ensure our customers' select the right products for their business.

#### Capability

We understand that having the biggest range of products, the best prices, and all the expertise won't matter until those products are in your hands. That's why we are proud to have exceptional delivery capabilities that help to ensure your operations can continue without interruption.





Scan the QR code to learn more about our end-to-end electrical solutions. Or contact your Blackwoods account manager.

### WHAT BLACKWOODS **OFFERS**

With over 100,000+ products available and a vast network of over 2000 electrical suppliers, you can trust Blackwoods to meet your electrical needs.

Our strong partnerships with all the market-leading suppliers reinforce our position as a leader in the industrial electrical sector. See below for our key trusted suppliers.

























































# OUR PRODUCT OFFER PORTABLE LIGHTING & BATTERIES

Blackwoods is proud to be one of Australia's largest industrial suppliers of portable lighting. For decades, we have been committed to keeping your employees safe while providing reliable lighting for a wide range of applications, including mining tunnels, exploration sites, oil & gas rigs, food processing plants, workshops, and more. We understand that each customer has unique needs, which is why we offer a comprehensive range of portable lighting solutions and the most extensive selection of batteries in the Australian market.

#### **TORCHES**

Our handheld lights can be used for various applications, including mine site tunnels, manufacturing plants, and vehicle inspections.





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#### **HEADLIGHTS**

Our hands-free headlights come in a range of options including rugged, rechargeable, cap-mounted in various sizes and colours.





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#### **BATTERIES**

From coin cells to D cells and everything in-between, Blackwoods has a battery solution for you. Trust us to keep you powered up and ready to go.





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#### **INTRINSICALLY SAFE**

We offer a range of EX Zone 0 to EX Zone 2 certified hands-free and handheld lights for situations where safety is paramount.





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### OUR PRODUCT OFFER INDUSTRIAL LIGHTING

"Bring the daylight to your worksites" with Blackwoods' extensive range of industrial lighting solutions. We've got you covered from globes to floodlights and everything in between.

#### **FLOODLIGHTS**

Our floodlights are designed to give you the lighting power you need for your worksite.





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#### **CONVEYOR LIGHTS**

Light up your belts, conveyors, and walkways with ease. Our conveyor lights come in a range of options including standard, emergency, animal-friendly and much more.





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#### **HAZARDOUS AREA LIGHTING**

When it comes to hazardous conditions, site safety is a top priority. Our specialised hazardous area lighting is designed to ensure the safety of your worksite.





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#### **LAMPS & BATTENS**

From globes and battens to speciality lamps, we have everything you need to keep your worksite well-lit and running smoothly. You can rely on us for all your industrial lighting needs.





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### OUR PRODUCT OFFER TEST & MEASUREMENT

"Measure what you can't see" with Blackwoods' extensive range of electrical testing equipment, including testers, multi-meters, process meters, weather meters, and more. Our comprehensive selection is tailored specifically for the industrial market, ensuring that you have the right tools to get the job done."

#### **MULTIMETERS & TESTERS**

With our range of multi-meters and testers, troubleshoot your electrical and electronic systems with confidence and ease.





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#### **WEATHER METERS**

Monitor wind speed, temperature, humidity, heat stress and much more with our handy data loggers.





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#### **NETWORK TESTERS**

Our certification, troubleshooting, and installation tools are designed for professionals who install and maintain critical network cable infrastructure.







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#### **THERMAL CAMERAS**

Give your employees an extra set of eyes while performing troubleshooting, preventive maintenance, and electrical inspections with our top-of-the-line thermal cameras.





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### OUR PRODUCT OFFER **CABLE ACCESSORIES**

Blackwoods has partnered with the industry's leading cable accessory suppliers to offer a one-stop-shop for all your cable accessory needs. Whether you're a sparky or a procurement manager, we've got you covered with over 10,000 cable accessory products available on our website.

#### **CABLE TIES & FIXINGS**

Keep your cables securely in place with our wide range of cable ties and fixings.





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#### **ELECTRICAL TAPES**

Our innovative electrical tapes provide critical safety to your engineers and technicians at electrical joints. Trust us to keep your electrical systems safe and functional.





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#### **CONDUIT FITTINGS**

Our extensive range of conduit fittings are designed to take care of every split, bend, and turn in your conduit mountings.





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**HEATSHRINKS** 

Join electrical cables with ease using our range of traditional heatshrinks or opt for the latest cutting edge coldshrinks that offer advanced technology for even more secure connections.





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# OUR PRODUCT OFFER POWER PROTECTION

At Blackwoods, we understand the importance of protecting your people and facilities from damage caused by overloads, short circuits, and equipment ground faults. That's why we collaborate with major brands and manufacturers to offer the best solutions for power protection. Our comprehensive range includes everything from air circuit breakers to residual current devices and AFDDs.

#### **ACBs**

We offer a range of main brands of air circuit breakers for mainstream protection of electrical systems.





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#### **MCCBs**

Our selection of MCCB provides top-of-the-line protection for electrical systems.





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#### **MCBs**

We carry major global and international brands for complete electrical protection in all applications.





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#### RCD & RCBOs

Our latest offers and solutions by RCBOs and AFDDs protect both people and electrical systems against electrical leakages.





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# OUR PRODUCT OFFER **HVAC**

We have all the heating, ventilation, and cooling solutions you need for residential, commercial, and industrial applications. We offer cooling and ventilation solutions to minimise heat stress in the workplace, extensive heating products to keep you warm and toasty, and proper air treatment solutions to maintain healthy air for both occupants and machinery. Make Blackwoods your one-stop-shop for all your HVAC needs.

#### COOLING

A range of cooling options from offices to accommodation rooms to factories, including selective portable air conditioners, evaporative coolers, and split systems.





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### VENTILATION

Increase ventilation in both open and closed environments, from workshops to warehouses to BBQ areas, with fans that can be mounted on walls or floors.





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#### **HEATING**

Keep your workforce and equipment warm and dry with our selection of heaters.





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#### **AIR-TREATMENT**

Improve air quality for occupants and machinery to ensure high efficiency and safety.





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# OUR PRODUCT OFFER MOTOR CONTROL

Blackwoods offers a comprehensive range of products for mining and industrial applications, including motors, motor control, automation systems, variable speed drives, and couplings.

#### **AUTOMATION**

Choose from the best brands in automation for mining and industrial applications.





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#### **CONTACTOR & RELAYS**

We offer comprehensive solutions for contactors and relays to control and protect electrical motors.





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#### **ELECTRICAL MOTORS**

Our top brands for electrical motors and control systems meet all industrial market requirements.





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#### **VARIABLE SPEED DRIVES**

Variable speed drives, variable frequency drives, and soft starter systems control electrical motors in various applications and improve energy efficiency while protecting assets.





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# OUR PRODUCT OFFER RENEWABLE & ENERGY MANAGEMENT

For a better tomorrow, maximise and manage your energy usage today with Blackwoods' solutions to monitor, control, and adapt your site. We provide the right backup to ensure all critical needs are met. Be energy-smart and choose Blackwoods as your one-stop-shop for all things energy.

#### **INVERTER**

Our high-quality inverters help you convert solar energy into electricity that can power your site.





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#### **REGULATOR & CONTROLLER**

Our regulators and controllers ensure that your batteries are charged effectively and efficiently, without risking overcharging and damage.





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#### **SOLAR PANELS**

Harness the power of the sun with our range of reliable and efficient solar panels, helping you save money while reducing your impact on the environment.





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#### **UPS**

Our UPS (Uninterruptible Power Supply) products provide temporary backup power to your critical equipment in the event of power disruptions, ensuring that your operations continue uninterrupted.





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### OUR PRODUCT OFFER RADIO COMMUNICATION

Stay connected and stay safe no matter where you are with Blackwoods range of two-way radios, antennas, and beacons - essential tools for all industries. With solutions for land, air and water, we have what you need to stay in touch. Communication is critical for lone workers, those on the move, and those working inside warehouses. Ensure that you and your colleagues stay connected and maximise your time while keeping safety a top priority. Blackwoods is your one-stop-shop for all things communication.

#### **HANDHELD**

Keep in touch with your co-workers in the field or on the shop floor with our range of handheld radios with long-lasting batteries.





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#### **FIXED-MOUNT**

Communicate while on the move on land or at sea, for rescue, search, or field work.





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#### **BEACON**

**ANTENNA** 

Boost your signal and communicate over longer

distances with our selection of antennas.

Stay safe and help rescuers find you in the air, on water, or in remote areas with our beacons.





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### OUR PRODUCT OFFER APPLIANCES

Improve your workplace efficiency and enhance your colleagues' well-being with energy-efficient, ergonomic appliances. From keeping everyone hydrated and well-fed to staying connected and protected from pests, Blackwoods offers a wide range of solutions. Choose the right computer supplies for your workstation to ensure maximum productivity and comfort. Keep your workforce fuelled and moving with kitchen and beverage supplies in the canteen, kitchenette, or small rooms. Say goodbye to pests with our high-quality pest control appliances.

#### **BEVERAGE SUPPLIES**

Keep your workforce hydrated and refreshed with our range of room-temperature, chilled, or hot beverages, perfect for the shopfloor, kitchenette, or office.





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#### **KITCHEN APPLIANCES**

Keep hunger at bay and the workplace safe with our range of appliances, including toasters, fridges, microwaves, food warmers, and vacuum cleaners.





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#### **COMPUTER SUPPLIES**

Get the most out of your modern workplace with ergonomic and efficient IT solutions, whether you're working remotely, in the control room, or office.

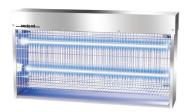




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#### **PEST CONTROL**

Don't let 'pest' bites distract your workforce; choose from our control appliances to maintain a safe and healthy workplace.





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### OUR PRODUCT OFFER CABLE & CABLE MANAGEMENT

Ensure the safety and efficiency of your electrical activities with Blackwoods' range of cables and cable management solutions. We partner with top brands to provide optimal solutions for various applications and environments. From building wires to mining cables, we've got you covered.

#### STEEL WIRE ARMOURED

Designed for main electricity applications, SWA cables provide a reliable power cable solution.





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#### **BUILDING CABLE**

Our range of building cables is designed to efficiently transfer electricity for various building and construction applications.





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#### **CABLE LADDERS**

With a simple design including rails and perforated rungs, cable ladders are an ideal solution for fastening cable ties directly to the ladder.





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#### **CABLE MANAGEMENT**

Cable trays consist of a single sheet of metal with slot patterns, allowing for easy positioning of equipment and fastening of cable ties. Ensure a neat and organised cable management solution with our cable trays.





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### OUR PRODUCT OFFER SWITCHES & POWER POINTS

Blackwoods provides a comprehensive range of domestic and industrial switchboards and power points suitable for single and three-phase applications in industrial, commercial, and domestic settings. Improve safety and enhance performance with our seamless solutions tailored to meet your specific needs. Our range of power points and switches come in various colours, modularity, and materials to ensure suitability for different applications.

#### **INDUSTRIAL SWITCHES**

Our range of industrial switches are designed for mining and industrial applications, both indoors and outdoors.





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#### **INDUSTRIAL POWERPOINTS**

Our range of industrial plugs, power points, and accessories are ideal for industrial and mining applications, both indoors and outdoors.





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#### **WEATHERPROOF**

Our full range of weatherproof switches and power outlets are designed to withstand tough environmental conditions.





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#### **DOMESTIC SWITCHES**

Our selection of domestic switches and power points offer flexibility and versatility, making them a great solution for any domestic application.





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# AUTOMOTVE END TO END CAPABILITY SOLUTIONS

With 6 distribution centres and national branches Blackwoods' national footprint provides access to more than 25,000 automotive products, making us your one-stop-shop for all automotive requirements.

Our comprehensive range covers vehicle batteries, filtration, electrical and lighting systems, underbody and suspension components, accessories, in-car technology, and adventure gear, down to the humble valve cap for your tyres. If we don't have a specific product in stock, we'll tap into our vast network of suppliers to find a solution.

Blackwoods can manage the product range and volume necessary to keep your business moving. A typical order for our mining clients might include 3,000 litres of motor oil, 2,000 filters, 20 GPS navigation systems, and a single valve cap. While others may struggle with delivering such a diverse product set, Blackwoods excels in handling the logistics.

#### **Specialist Support**

Our Customer Care team ensures a seamless customer experience for all transactions and deliveries.

#### **Onsite Services**

We offer onsite services and facilities, such as warehousing and vending, allowing products to be stored at customer sites—an essential service for businesses in remote locations.

#### **Expertise**

Our transparent, strong relationships with suppliers, combined with a portfolio of leading brands, enable our team of skilled Automotive Category Managers to leverage industry-specific knowledge and experience to recommend the right products for your business.

#### Capability

Blackwoods is your comprehensive solution for your automotive needs. We recognize that the largest product range, competitive prices, and unmatched expertise only matter when the products reach you. Our exceptional delivery capabilities ensure your operations can continue without interruption.





Scan the QR code to learn more about our end-to-end automotive solutions. Or contact your Blackwoods account manager.

### WHAT BLACKWOODS **OFFERS**

With over 25,000 automotive products available and a vast network of over 800 automotive suppliers, you can rely on Blackwoods to meet all your automotive needs. Our strong partnerships with market-leading suppliers reinforce our position as a leader in the automotive sector.

**800+** suppliers from 100+ automotive brands available through Blackwoods





































### OUR PRODUCT OFFER VEHICLE LIGHTING & ACCESSORIES

"Light up the night" with Blackwoods' extensive range of lighting solutions. With over 145 years of experience in keeping Australians safe, we have the expertise to provide lighting solutions for almost any situation. Our range includes forward lighting, rear lighting, emergency and safety lighting, trusted by Large Commercial operations, Mining, Defence, Small Businesses, Government, and recreational users. Illuminate your path with Blackwoods.

#### **DRIVING & FLOOD LIGHTS**

Explore uncharted territory with our superior range of Driving Lights, Spotlights, and Floodlights. For leisure or work purposes, we offer the industry's best selection of lighting options to meet your needs.





SCAN FOR

#### **EMERGENCY LIGHTING**

Stay visible and keep your workers and the public safe on site with our range of approved emergency lighting and beacons.





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#### **LAMPS & LIGHTBULBS**

Blackwoods carries an extensive range of replacement globes and lighting accessories, including spare lamp lenses, for most major brands of lighting.





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#### SIGNAL LIGHTING

From trailer lights to indicators and signal lights, we offer all shapes, sizes, configurations, and wattages for both vehicles and trailers.





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# OUR PRODUCT OFFER BATTERIES, CHARGERS & ELECTRICAL

Power up your performance with a comprehensive range of batteries and accessories for almost every application. Our world-class stable of brands ensures you'll always find the right battery to keep you moving. Blackwoods also offers battery testers, chargers, jump start packs, and battery check systems to keep your batteries in top shape, along with a range of accessories such as terminals, battery boxes, and connections. And as the world moves towards electric vehicles, Blackwoods has you covered with EV chargers now available to suit most vehicles.

#### **VEHICLE BATTERIES**

Ensure the electrical heart of your vehicle is always in good shape by regularly replacing and maintaining it as per the manufacturer's recommendation.





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#### **MARINE BATTERIES**

Trust in a reliable brand to avoid getting stuck on the water or the ramp with a "dodgy" battery.





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#### **BATTERY CHARGERS** & JUMP STARTERS

Power up your battery performance with Blackwoods comprehensive range of battery chargers and jump starters. Whether you need to jump-start a flat battery or keep it charged and well-maintained, we have the solution for you.





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#### **EV CHARGING**

Power up for the future with Blackwoods' range of EV charging solutions. Be ready for the electric revolution with our state-of-the-art charging options.





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# OUR PRODUCT OFFER IN-CAR TECH AND ADVENTURE

Enhance your travel experience, whether you're cruising solo around town, travelling with family, or stuck in traffic on your daily commute. Blackwoods offers a range of in-car entertainment, navigation aids, and dash cams to make your trip more enjoyable and ensure you arrive at your destination safely and relaxed. Plus, we've got you covered with accessories to make your adventures even more memorable.

#### **IN-CAR AUDIO**

We offer leading brands of double-din and single-din head units, speakers, amplifiers, and all the necessary wiring and accessories for your car audio needs.





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#### **GPS & NAVIGATION**

Discover your own path with the help of Garmin Navigation and GPS at the helm. Explore our range of GPS and Navigation products to find the right one for you.





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### REVERSE CAMERAS & DASH CAMS

Stay safe on the road with our selection of dash cams and reversing cameras.





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#### **OFF ROAD ADVENTURE**

Explore the great outdoors with our range of off-highway products and accessories.





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## OUR PRODUCT OFFER SPARE PARTS

At Blackwoods, we have all the spare parts you need to keep your vehicle in top shape. Choose from our online catalogue featuring some of the leading brands in the automotive industry. Our extensive range of spare parts includes brakes, suspension components, cooling system parts, filters, and interior and exterior accessories.

#### **BRAKES & SUSPENSION**

Drive with confidence and comfort with our extensive range of automotive spare parts for brakes and suspension.





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**AIR, OIL & FUEL FILTERS** 

Blackwoods is your one-stop-shop for all your filtration needs. We offer a wide selection of filters including air,

fuel, oil, and cabin filters.

INTERIOR/EXTERIOR ACCESSORIES

Blackwoods offers a vast selection of interior and exterior accessories to customise your vehicle to your liking.





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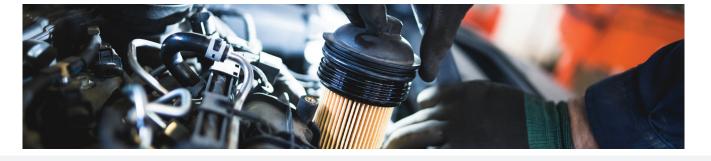
#### **ELECTRICAL SYSTEM**

If the battery of your vehicle is the heart, then the electrical system is the veins that keep it running smoothly. At Blackwoods, we offer everything you need to keep your vehicle's electrical system in top condition, from starter motors to wiring and fuses.





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# OUR PRODUCT OFFER WORKSHOP TOOLS & EQUIPMENT

Optimise your business and improve productivity with a complete range of automotive workshop solutions from Blackwoods. We partner with many leading brands to provide off-the-shelf solutions and can work closely with our vendors to supply, fit, install and provide ongoing maintenance for vehicle hoists & lifts, tyre changers, and more.

#### **VEHICLE HOISTS & LIFTS**

Blackwoods offers Vehicle Hoists & Lifts from Alemlube and Ravaglioli, providing exceptional options for your workshop or business.





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#### **WORKSHOP TOOLS**

Get the job done right with leading brands such as Sidchrome, Famous Toledo Tools & Stanley, available at Blackwoods.





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#### **JACKS & JACK STANDS**

Find all your trolley jack, axle stands, floor jack and lifting requirements at Blackwoods.





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#### **WORKSHOP EQUIPMENT**

We offer a wide range of smaller, everyday items used in workshops, from soldering irons to tyre pressure gauges.





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### OUR PRODUCT OFFER ADDITIVES & FLUIDS

At Blackwoods, we understand that keeping your engine running at its best is crucial for optimal efficiency. That's why we offer high-quality motor oils and lubricants to protect and prolong engine life, while also improving fuel economy. Our products are suitable for all conditions, whether you're driving on a freeway, or working on a mine site in the Pilbara. Trust Blackwoods to supply you with the right product for all your needs.

#### **COOLANTS & INHIBITERS**

Keep your engine cool with our selection of quality brands at Blackwoods.





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#### **OILS & LUBRICANTS**

Optimise your engine's performance and prolong its life with our extensive range of oils and lubricants.





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#### **GREASE**

Blackwoods has a wide range of grease suitable for automotive, marine, and other applications.





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### CHEMICAL ADDITIVES & TREATMENTS

Whether you need to fix a problem or enhance your vehicle's performance, we have a variety of additives and chemical treatments available to meet your needs.





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# ONE-STOP-SHOP FOR ELECTRICAL & AUTOMOTIVE SOLUTIONS

With an unbeatable range, category-leading expertise, strong supplier relationships and a commitment to on-time delivery, it's no surprise that thousands of companies across Australia choose Blackwoods.

The true Blackwoods point-of-difference is our national footprint, comprehensive expertise and commitment to customer satisfaction. Our in-house engineering teams' experience and supplier relationships mean we're able to solve complex problems in the electrical and automotive space, as well as supply products from our 300,000 strong product catalogue.

This exclusive end-to-end service and commitment to providing comprehensive solutions to our customers is why international renowned companies like Schneider Electric and Tridon, look to engage with Blackwoods. In this video, Marc Cheah, Head of E-Commerce at Schneider Electric and Joel Mathieson-Smith, National Account Manager at Tridon is a valued partner for their companies.



WATCH **NOW** 



#### Scan the QR code

to watch our exclusive One-Stop-Shop for Electrical & Automotive Solutions video.

# NEXT STEPS

Contact your dedicated account manager today for more information or visit our website at **info.blackwoods.com.au/electrical-automotive-capability** to gain a deeper understanding of our end-to-end capabilities.

Our team is ready to provide you with exceptional



### SCAN HERE



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### NATIONAL BRANCH **NETWORK**



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